#### Duration: 3 hrs 15 minutes

Max. Marks: 100

## **SECTION-A**

#### I. Answer all the following questions each carries one mark: 10X1=10 1. Name any one dimension of management.

- 2. State any one feature of principles of management.
- 3. State any one type of plan.
- 4. Name any one type of organization structure.
- 5. Give the meaning of off-the-job training.
- 6. Write any one quality of a successful leader.
- 7. What is control?
- 8. What is Investment Decision?
- 9. What is a market?
- 10. State any one reason for consumer protection.

## **SECTION-B**

#### II. Answer any TEN of the following questions each carries two marks:

- 11. State any two features of management.
- 12. What is meant by Esprit-de-corps?
- 13. What is planning premises?
- 14. What is organizing process?
- 15. What is decentralization?
- 16. Define Recruitment?
- 17. What is formal communication?
- 18. Define Controlling standards.
- 19. State any two depository services.
- 20. Give the meaning of guarantee
- 21. What is branding?
- 22. Mention any two needs of consumer protection.

10X2=20

#### **SECTION- C**

#### III. Answer any SIX of the following questions each carries five mark

- 23. Explain the Principles of scientific management of F W Taylor.
- 24. Explain the elements of delegation
- 25. Explain the benefits of training.
- 26. Explain the importance of Supervision.
- 27. Explain the importance of controlling.
- 28. State any five factors influencing the amount of fixed capital requirements in a business.
- 29. Write any ten Depository service offered by a depository.
- 30. What are the objects of sales promotion?
- 31. Briefly explain any five consumer rights.

## **SECTION-D**

#### IV. Answer any THREE of the following questions each carries ten marks 3X10=30

- 32. Explain the features of management.
- 33. Explain the Various steps involved in the planning process.
- 34. Briefly explain the different methods of on -the-job training.
- 35. State any ten function of SEBI
- 36. Bring out the merits and demerits of advertising.

# <u>SECTION- E</u> PRACTICAL ORIENTED

#### V. Answer any TWO of the following questions each carries five marks

2X5=10

- 37. Draw a neat diagram of levels of management.
- 38. State any ten fayol's principle of management.
- 39. As an aggrieved consumer, write a complaint to District forum seeking redressal

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6X5=30