

JAIN COLLEGE

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Date: SUBJECT: BUSINESS STUDIES

II PUC Mock - I

Timings Allowed: 3 Hrs 15 Minutes

INSTRUCTIONS:

- Answer all the questions.
- Mention the question numbers as it is.
- Draw diagrams wherever necessary.

Section- A

I. Answer the following questions in a sentence each.

10X1=10

Total Marks: 100

- 1. Is management a science or an art or both?
- 2. Who is called the father of general management?
- 3. Give an example for rule.
- 4. Give the meaning of centralization
- 5. What is selection?
- 6. Name any one barrier of communication.
- 7. What is control?
- 8. Expand NASDAQ.
- 9. What is price?
- 10. When is consumers' rights day observed?

Section-B

II. Answer any ten of the following:

10X2=20

- 11. Give the meaning of management.
- 12. What is meant by unity of command?
- 13. What is planning premises?
- 14. Define organizing
- 15. What is delegation?
- 16. What do you mean by placement?
- 17. What is grapevine communication?
- 18. State any two steps in controlling process.
- 19. What is financial management?
- 20. Name the two depositories operating in India.
- 21. Give the meaning of publicity.
- 22. Name any two persons who can file a complaint with the redressal agencies.

Section-C

III. Answer any six of the following:

6X5 = 30

- 23. Explain any five features of principles of management.
- 24. Write any five differences between formal and informal organization
- 25. Briefly explain any five external sources of recruitment
- 26. Explain the Maslow's theory of hierarchy of needs
- 27. Explain the importance of controlling.

- 28. What do you mean by financial decisions? Explain in brief the types of financial decisions.
- 29. Distinguish between money market and capital market
- 30. What are the arguments raised against advertising?
- 31. Explain any five consumer responsibilities.

Section- D

IV. Answer any three:

3X10=30

- 32. Explain the functions of management
- 33. What is planning? Explain the various steps involved in the planning process.
- 34. Explain the various steps followed in staffing
- 35. Explain the factors which may influence the amount of working capital requirements in a business
- 36. Explain the factors affecting pricing decisions.

Section-E

V. Answer any two of the following:

2X5=10

- 37. State any ten qualities of a successful leader.
- 38. Draw a functional chart of an organization.
- 39. List out any ten stock exchanges functioning in India.
